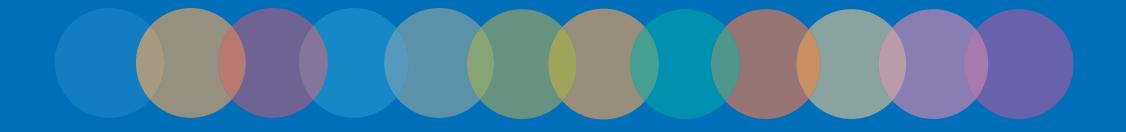


UCSF Medical Center UCSF Children's Hospital





"The medical center's most important responsibility is to deliver the highest-quality and safest care; we are committed to this as our top priority every day."

MESSAGE FROM THE CEO

In 2007, four national rankings placed UCSF Medical Center among the leading hospitals nationwide, validating a focused effort from our entire staff to continually improve the services we provide patients, many of whom require a level of acute care that is not widely available.

In October 2007, the University HealthSystem Consortium, an alliance of 102 academic medical centers and 191 of their affiliated hospitals, recognized UCSF Medical Center as one of the nation's seven "rising stars" for our significant improvements in patient care and safety over the past year. It also ranked UCSF first in serving a diverse patient population in gender, race and socioeconomic status, and among the top 10 nationwide in offering patient-centered care.

We also received full accreditation in January 2008 by The Joint Commission, a nonprofit agency that evaluates and accredits health care facilities nationwide. In March, the medical center received a "superior" ranking for overall patient service in a hospital evaluation by the California Hospital Assessment and Reporting Task Force. In June, we placed seventh among the nation's hospitals in the 2007 annual ranking by *U.S. News & World Report*.

These accolades represent a concerted effort to champion a culture of care and safety at every level, from department chairs, service chiefs and nurse managers to all our staff in clinical care.

The medical center's most important responsibility is to deliver the highest-quality and safest care; we are committed to this as our top priority every day. Delighted as we are by our progress, we know there's much more to be done. Quality, after all, is a quest – an ongoing pursuit – not a destination. We will continue the journey, inspired and guided by the patients and families we serve.

Mar R. Jail

Mark R. Laret Chief Executive Officer UCSF Medical Center UCSF Children's Hospital

Goals of the UCSF Strategic Plan

- Provide high-quality, patient-centered care leading to optimal outcomes and patient satisfaction
- Set the standard for patient safety
- Improve access to care



Events of the past year illustrate how the medical center is meeting these benchmarks and championing a culture of care and safety every day and at every level.

ValleyCare and UCSF Join Forces in Tri-Valley Region

In January 2008, UCSF Children's Hospital and ValleyCare Health System began a unique collaboration – a long-term shared vision to broaden the availability of specialty services for women and children in the Tri-Valley region. Medical services provided through this collaboration are building on the combined strengths of the tertiary clinical expertise of UCSF Children's Hospital and ValleyCare's community resources to provide excellent specialty care close to home.

Superior Outcomes in Heart, Liver, Lung Transplants

One-year survival rates for patients receiving heart, liver and lung transplants at UCSF Medical Center were higher than national averages at "statistically significant" levels, according to new data compiled by the Scientific Registry of Transplant Recipients. UCSF is the only medical center in *U.S. News & World Report's* "honor roll" that exceeds the national averages or the "expected" survival rates at these levels in all three transplant programs.

On the Leading Edge of Molecular Biologic Testing

In 2008, UCSF Clinical Laboratories expanded its testing capabilities involving DNA- and RNA-based tests with a new state-of-the-art molecular pathology lab. Molecular biologic testing can play a key role in cancer diagnosis and prognosis, infectious processes diagnosis, patient evaluation for inherited disorders and evaluation of drug metabolism markers.

Work Begins on New Orthopedics Institute

UCSF Medical Center and the Orthopedic Surgery department began work to create a new Orthopedics Institute, which will provide comprehensive outpatient services and surgery for conditions affecting the foot and ankle, hand and spine as well as all conditions treated by sports medicine. The 42,000-square-foot center, scheduled to open in 2009, will be located at 1500 Owens St., near the Mission Bay campus.

Highest Rating for National LGBT Healthcare Equality

UCSF Medical Center received the highest possible rating on the groundbreaking lesbian, gay, bisexual and transgender (LGBT) Healthcare Equality Index. The Index evaluates the nation's hospitals on their treatment of LGBT patients and their families.

Exceptional Neurological Care for Newborns

With the April 2008 opening of a new Neurointensive Care Nursery, neonatologists, neurologists and radiologists at UCSF Children's Hospital are leading a program to improve neurodevelopmental outcomes in very premature infants and in full-term babies who are at high risk of neurological injury or who show clinical evidence of encephalopathy, seizures or stroke.

Cancer Center Renamed

Last November, UCSF's cancer center was renamed the UCSF Helen Diller Family Comprehensive Cancer Center. Helen Diller and her family are longtime residents of the San Francisco Bay Area and are dedicated to giving back to the community, especially through the advancement of education, science and the arts. "The new name is a tribute to the family's commitment to improving lives around the world and their trust in UCSF's ability to rapidly translate cancer discoveries into compassionate care," said Chancellor J. Michael Bishop, MD.

Building a Brighter Future

The new \$1.7 billion, 289-bed medical center at Mission Bay will provide an opportunity to expand programs within three new integrated hospitals – one for children, another for cancer patients and a third for women – while freeing up space for expansion at other UCSF locations. As planning continues for the largest single project in the history of UCSF, civic leaders and philanthropists are working together to make this world-class, sophisticated, efficient, flexible, patient- and family-centered healing environment a reality.



UCSF Medical Center at Mission Bay will realize a long-term vision of another major integrated clinical and research campus to complement the dynamic and growing facilities at UCSF's Parnassus and Mount Zion locations.					
Leading the Way	The Campaign for UCSF Medical Center, under the leadership of volunteer chair Diane B. "Dede" Wilsey, continued to lay the foundation to raise at least \$600 million for the children's, women's and cancer hospitals. Wilsey is joined in these efforts by a campaign cabinet that includes prominent civic and business leaders, including Barbara Bass Bakar, Ronald Conway, Patricia Dunn, Robert Lesko and Richard M. Rosenberg.				
Ads Highlight UCSF Innovation	Philanthropist Ronald Conway, founder and general partner of Angel Investors LP, a privately held venture capital firm, was featured in an ad campaign highlighting UCSF's advances in translational research that lead to improved patient care. In the ad, Conway states "Invest in the right company, and you see good returns. Invest in the right medicine, and it changes the world."				
Design Plans Endorsed by Regents	UCSF Medical Center officials presented the architectural designs for the proposed hospital complex at Mission Bay to the members of the Regents' Committee on Grounds and Buildings. UC Regents endorsed the preliminary exterior design plans on May 13, 2008.				
Going Green	Design, construction, operations and purchasing strategies for the new Mission Bay hospital complex will integrate the best green practices available, and buildings will be certified by the U.S. Green Building Council's Leadership in Energy and Environmental Design (LEED). The project aims to achieve "LEED Gold" certification, meeting or exceeding the highest environmental standards.				
Design with Care in Mind	The new UCSF Medical Center at Mission Bay will not only be adaptable for evolving program needs and new technology, but it will also provide operational and cost efficiencies – all in a unique patient- and family-centered environment that celebrates the art of healing.				

FINANCIALS

Fiscal years ending June 30, 2007 and June 30, 2008 (dollars in thousands)

BALANCE SHEET

INCOME STATEMENT

	2008	2007		2008	2007
Assets			Operating Revenue		
Total current assets	435,359	484,194	Net patient service revenue	1,457,023	1,363,149
			Other operating revenue	25,815	23,207
Capital assets, net	682,856	601,542	Total operating revenue	1,482,838	1,386,356
Other assets	12,811	12,404			
Total assets	1,131,026	1,098,140			
			Operating Expenses		
Liabilities and Net Assets			Salaries and employee benefits	715,258	623,352
			Supplies and purchased services	576,522	518,535
Total current liabilities	165,220	173,669	Depreciation and amortization	60,711	55,968
			Other	85,769	75,989
Long-term debt and capital leases,			Total operating expenses	1,438,260	1,273,844
net of current portion	229,490	219,935			
Other liabilities	27,531	29,395	Income from operations	44,578	112,512
Total liabilities	422,241	422,999	·		
			Non-operating expenses, net	(3,014)	(1,670)
Net assets	708,785	675,141			
Total liabilities and net assets	1,131,026	1,098,140	Net income	41,564	110,842

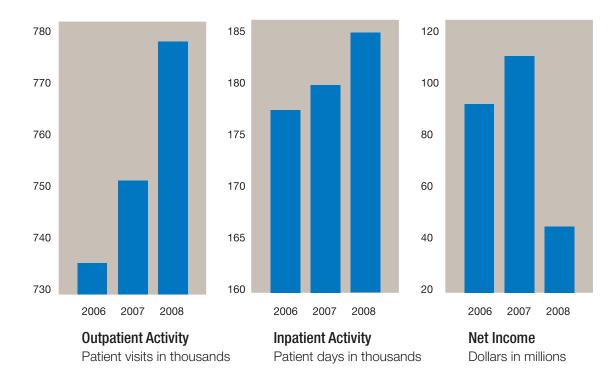
ADDITIONAL INFORMATION

	2008	2007
Uncompensated/undercompensated care	146,568	168,764
Reinvestment in facilities and equipment	142,927	154,688

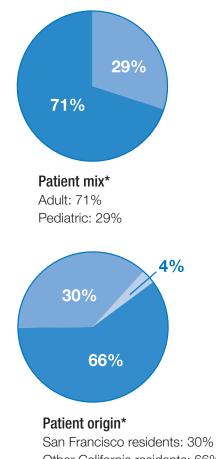
By funding charity care, subsidizing the Medi-Cal shortfall and shouldering the burden of bad debt, the medical center, at a cost of \$146.6 million in 2008, works to provide needed medical care to those who require our specialty services.

CARING FOR OUR COMMUNITY

UCSF Medical Center's goal to provide the highest-quality care inspires us to reach out to our local community. Passionate and dedicated physicians, nurses and employees regularly share their expertise outside the hospital, educating and giving medical care to people throughout Northern California. Their efforts include high-tech procedures, primary care and educational outreach at health fairs, seminars and classroom lectures.



UCSF Medical Center's net income exceeded \$40 million for the sixth year in a row. Our financial performance decreased from fiscal year 2007 but still allowed us to reinvest more than \$140 million in capital improvements and to continue to make plans for future expansion of our facilities.



Other California residents: 66% Outside of California: 4%

* Based on patient days

The UCSF Medical Center Executive Council serves as a business advisory board to the chief executive officer of the medical center. Helping to guide us on key strategic decisions, such as construction of the new hospitals at Mission Bay, they are invaluable liaisons to the business, political and philanthropic communities throughout Northern California.

"The members of the executive council bring an extraordinary wealth of experience and insight to address the business strategies, operations and financial performance of the medical center. We at UCSF Medical Center, and by extension, the patients and families we serve, benefit tremendously from their guidance." Mark Laret, CEO, **UCSF** Medical Center and **UCSF** Children's Hospital

RICHARD M. ROSENBERG, CHAIR

Mr. Rosenberg is the retired chair and CEO of Bank of America Corp. and Bank of America NT&SA. The former banker is a veteran of many boards, including the California Institute of Technology, University of Southern California and United Way of the Bay Area.

WILLIAM H. DAVIDOW

Mr. Davidow has been a high-technology industry executive and a venture investor for more than 30 years. He continues as an active advisor to Mohr Davidow Ventures, of which he is a founding partner.

PATRICIA C. DUNN

Ms. Dunn was the Global CEO of Barclays Global Investors, one of the world's largest and most successful investment management firms, a position she held from 1998 to 2002.

W. HOWARD LESTER

Mr. Lester is chair of the board and CEO of Williams-Sonoma Inc. and has been with the company since he purchased it in November 1978. He has guided the company to become a nationwide specialty retailer comprising six distinct merchandise brands.

HAROLD M. MESSMER, JR.

Mr. Messmer is chair and CEO of Robert Half International Inc., the world's largest specialized staffing firm and the first to provide placement services for accounting, finance and information technology professionals.

DOUGLAS W. SHORENSTEIN

Mr. Shorenstein is chair and CEO of Shorenstein Properties LLC, one of the country's oldest real estate organizations active nationally in the ownership and operation of office properties.

MYRON E. ULLMAN, III

Mr. Ullman is chair of the board and CEO of JCPenney Company Inc. Before joining JCPenney, he served as group managing director of LVMH Möet Hennessy Louis Vuitton as well as chair and CEO of R.H. Macy & Co. Inc.

LEADERSHIP*

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(includes ex-officio members) Beniamin Allen Karen Bass Richard C. Blum Fleanor Brewer Philip Bugav William De La Peña John Garamendi Russell Gould Judith L. Hopkinson John Hotchkis Eddie Island Odessa Johnson Joanne Kozberg Sherry L. Lansing Monica Lozano George M. Marcus Jack O'Connell Norman J. Pattiz **Bonnie Reiss** Frederick Ruiz Leslie Tang Schilling Arnold Schwarzenegger Bruce D. Varner Paul Wachter Mark G. Yudof

PRESIDENT Mark G. Yudof

UCSF CHANCELLOR J. Michael Bishop, MD

ASSISTANT CHANCELLOR Deborah Brennan EXECUTIVE VICE CHANCELLOR AND PROVOST A. Eugene Washington, MD

SENIOR VICE CHANCELLORS Steve Barclay Finance and Administration

Bruce Spaulding University Advancement and Planning

DEAN, SCHOOL OF NURSING

Kathleen Dracup, RN, FNP, DNSc, FAAN

DEAN, SCHOOL OF PHARMACY Mary Anne Koda-Kimble, PharmD

DEAN, SCHOOL OF DENTISTRY John D.B. Featherstone, MSc, PhD (interim)

DEAN, SCHOOL OF MEDICINE Sam Hawgood, MB, BS (interim)

DEAN, GRADUATE DIVISION Patricia Calarco, PhD

EXECUTIVE VICE DEAN, SCHOOL OF MEDICINE Keith R. Yamamoto, PhD

Yamamoto, PhD

VICE DEANS, SCHOOL OF MEDICINE

Neal Cohen, MD, MPH, MS

Academic Affairs Michael Hindery Administration

> David M. Irby, PhD Medical Education

Donna Ferriero, MD

Nancy Milliken, MD

Bruce Wintroub, MD

CLINICAL CHAIRS Abul K. Abbas, MB, BS Pathology

Ronald L. Arenson, MD Radiology

Nancy L. Ascher, MD, PhD Surgery

Mitchel S. Berger, MD Neurological Surgery

Renée L. Binder, MD *Psychiatry* (interim)

Peter R. Carroll, MD Urology

David W. Eisele, MD Otolaryngology

Linda Giudice, MD Obstetrics, Gynecology and Reproductive Sciences

Kevin Grumbach, MD Family and Community Medicine Stephen L. Hauser, MD *Neurology*

Sam Hawgood, MB, BS *Pediatrics*

Robert Hiatt, MD Epidemiology

Talmadge King, MD Medicine

Clifford Lowell, MD, PhD Laboratory Medicine

Stephen D. McLeod, MD Ophthalmology

Ronald D. Miller, MD Anesthesia and Perioperative Care

M. Anthony Pogrel, DDS, MD Oral and Maxillofacial Surgery

Mack Roach III, MD Radiation Oncology

Kimberly Topp, PhD Physical Therapy and Rehabilitation Sciences (interim)

Thomas Parker Vail, MD Orthopedic Surgery

Bruce U. Wintroub, MD Dermatology

UCSF MEDICAL CENTER CHIEF OFFICERS Mark R. Laret

Chief Executive Officer

Tomi Ryba Chief Operating Officer Ken Jones Chief Financial Officer

Jay Harris Chief Strategic Planning Officer

Larry Lotenero Chief Information Officer

Ernest Ring, MD Chief Medical Officer

Sheila Antrum, RN, MSHA Chief Nursing and Patient Care Services Officer

EXECUTIVE DIRECTORS

John Chapman *Clinical Services* (interim)

Reece Fawley Health Plan Strategy and Revenue Management

Roxanne Fernandes, RN Children's Hospital

Cindy Lima Administration and Mission Bay Hospitals

Tim Mahaney Facilities and Support Services

David Morgan Ambulatory Services

David Odato Patient and Staff Services

* on June 30, 2008

The 2008 annual report of UCSF Medical Center and UCSF	Marketing Director	Marketing Manager	Managing Editor	Art Director	Principal Photographer
Children's Hospital was produced by the Marketing Department.	Mark Gelhaus	Andrea Eastman	Brad T. Snyder	Ellen Camp	Mark Estes

🚯 INSIDE PAGES PRINTED ON 100% PCW RECYCLED PAPER • COVERS PRINTED ON 30% PCW RECYCLED PAPER

UCSF Medical Center UCSF Children's Hospital 505 Parnassus Avenue • San Francisco, CA 94143 (888) 689-8273 www.ucsfhealth.org

To support UCSF Medical Center and UCSF Children's Hospital: Office of Development 220 Montgomery Street, 5th Floor • San Francisco, CA 94104 (415) 476-5640 www.ucsfhealth.org/future



ANNUAL REPORT 2008



UCSF Medical Center UCSF Children's Hospital

Please check box if your address has changed 🗍



Thank you for your stamp

University of California, San Francisco UCSF Medical Center P.O. Box 45339 San Francisco, CA 94145-0339

Ավուվովովելելելելելերուվեսվելելելելելելել

I am pleased to support The Campaign for UCSF Medical Center.

\Box Enclosed is a check for \$	made payable to UCSF Foundation.		
Please charge \$	to \Box Mastercard \Box Visa \Box American Express		
Credit card number:	Expiration date:		
Signature:	(Required for all charges)		
This gift is:			
\Box in honor of \Box in memory of			
Please notify the following family of my gift:			
Name	Phone ()		
Address			
City	State Zip		

Your contribution is tax-deductible as provided by law. Employer matching gifts are welcome.

The UCSF Foundation is a California not-for-profit corporation, governed by the Board of Directors, established to provide and administer funds for the benefit of the San Francisco campus of the University of California. It is the policy of the University of California, San Francisco and the UCSF Foundation that a modest potion of gifts and income there from is used to defray the costs of raising and administering the funds.

Please send me information on special gift-giving opportunities at UCSF Medical Center:

- □ Establishing a named fund
 □ Making a gift of appreciated securities
 □ Receiving income from my gift
 □ Making a gift of real estate
 □ Including UCSF Medical Center in my will
 □ Making a gift through life insurance
- Please contact me about additional giving opportunities

 $\hfill\square$ I have included UCSF Medical Center in my will.

Name		Phone ()
Address		City
State	Zip	Email

Please call the Development Department at (415) 353-3860 with your questions. Thank you!



